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UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF CALIFORNIA

RONNIE BROOKS, et al.,  
  
Plaintiffs,  
  
v.  
  
GREYSTAR REAL ESTATE  
PARTNERS, LLC, GREYSTAR  
CALIFORNIA INC., et al.,  
  
Defendants.

Case No.: 23cv1729-LL-VET

**ORDER GRANTING IN PART AND  
DENYING IN PART DEFENDANTS’  
MOTION TO COMPEL  
ARBITRATION**

[ECF No. 34]

Before the Court is a Motion to Compel Arbitration (“Motion”) filed by Defendants Greystar California, Inc. and Greystar Real Estate Partners, LLC (collectively “Greystar” or “Defendants”). ECF No. 34. Plaintiffs filed an Opposition to the Motion [ECF No. 36] and Defendants filed a Reply [ECF No. 40]. The Court finds this matter suitable for determination on the papers and without oral argument pursuant to Federal Rule of Civil Procedure 78(b) and Civil Local Rule 7.1.d.1. Upon review of the parties’ submissions and the applicable law, the Court **GRANTS** the Motion to Compel Arbitration but **DENIES** Defendants’ request to stay this action for the reasons set forth below.

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## I. BACKGROUND

1 In the First Amended Complaint (“FAC”), Plaintiff Philip McGill (“McGill”), along  
2 with five other Plaintiffs, sue Greystar and almost 480 different Defendants (“Entity  
3 Defendants”) in a putative class action, claiming Greystar unlawfully withheld portions of  
4 their security deposits without providing required statutory disclosures. ECF No. 10 ¶ 6.  
5 Plaintiffs allege that Greystar “owns, controls and/or manages” hundreds of properties on  
6 behalf of Entity Defendants. *Id.* ¶¶ 29, 35. On January 19, 2024, Plaintiffs voluntarily  
7 dismissed the 478 Entity Defendants. ECF No. 30. In response, Greystar updated its Motion  
8 to Compel Arbitration. ECF Nos. 12, 34.

9 On September 25, 2020, McGill signed a lease contract with former Defendant Lofts  
10 707 Holdco, LLC (the “Owner”) to rent an apartment at the “Tenth & G” apartment  
11 community (the “Apartment”). ECF No. 34-2, Declaration of Donnie Provost (“Provost  
12 Decl.”), ¶ 5. Greystar managed the Apartment. *Id.* ¶ 3. The lease contract required McGill  
13 to pay a security deposit of \$3,378. *Id.* ¶ 5. On November 15, 2022, McGill signed a new  
14 lease contract including various addenda to the contract (collectively, the “Lease”). *Id.* ¶ 6.  
15 The Lease included a security deposit provision similar to McGill’s previous lease contract,  
16 and also included the Arbitration Agreement as an addendum. *Id.* McGill ultimately moved  
17 out of the apartment on May 1, 2023. *Id.* ¶ 11.

18 The Arbitration Agreement between McGill and the Owner includes the following:

19 We agree that any and all claims between us and/or arising from or relating to  
20 this Lease Contract shall be subject to binding arbitration under the Federal  
21 Arbitration Act (“FAA”). This includes claims based on contract, tort, equity,  
22 statute, or otherwise, as well as claims regarding the scope and enforceability  
23 of this provision. This includes all claims by or against You, other Residents,  
24 Owner, and Owner’s Agents.

25 ECF No. 34-2 at 16. The Arbitration Agreement additionally includes a class action waiver  
26 clause that includes the following:

27 Accordingly, You expressly waive any right and/or ability to bring, represent,  
28 join, or otherwise maintain a Class Action or similar proceeding against us in  
any forum. Any claim that all or any part of the Class Action Waiver is

1 unenforceable, unconscionable, void, or voidable shall be determined by the  
2 arbitration service chosen by the parties.

3 *Id.*

4 McGill alleges in the FAC that after he moved out in May 2023 he received a final  
5 account statement indicating he owed \$425.69 for “total damage and cleaning charges.”  
6 ECF No. 10 ¶ 505. McGill alleges Greystar never returned the remaining deposit balance  
7 to him and never provided him with a “vendor invoice or proper documentation for any of  
8 the services purported to have been performed on his past residence evidencing bad faith.”  
9 *Id.* ¶ 506. McGill and the other named Plaintiffs bring a claim for violation of California  
10 Civil Code section 1950.5 and a derivative claim for violation of the Unfair Competition  
11 Law, California Business and Professions Code section 17200. ECF No. 36 at 13;  
12 ECF No. 10 ¶¶ 529, 536–38.

13 The instant Motion seeks to compel Plaintiff McGill to arbitrate his claims against  
14 Greystar and to stay this action pending the outcome of that arbitration. ECF No. 34.

## 15 **II. LEGAL STANDARD**

16 Under the Federal Arbitration Act (“FAA”), 9 U.S.C. §§ 1–16, arbitration  
17 agreements “shall be valid, irrevocable, and enforceable, save upon such grounds as exist  
18 at law or in equity for the revocation of any contract.” 9 U.S.C. § 2. This provision reflects  
19 “both a liberal federal policy favoring arbitration” and the “fundamental principle that  
20 arbitration is a matter of contract.” *AT&T Mobility LLC v. Concepcion*, 563 U.S. 333, 339  
21 (2011) (internal quotation marks and citations omitted). “[A] party aggrieved by the alleged  
22 failure, neglect, or refusal of another to arbitrate under a written agreement for arbitration  
23 may petition any United States district court . . . for an order directing that . . . arbitration  
24 proceed in the manner provided for in such agreement.” 9 U.S.C. § 4.

25 On a motion to compel arbitration under the FAA, a court must compel arbitration  
26 if: “(1) a valid agreement to arbitrate exists and (2) the dispute falls within the scope of the  
27 agreement.” *Geier v. m-Qube Inc.*, 824 F.3d 797, 799 (9th Cir. 2016) (per curiam). The  
28 FAA “leaves no place for the exercise of discretion by a district court, but instead mandates

1 that district courts *shall* direct the parties to proceed to arbitration on issues as to which an  
2 arbitration agreement has been signed.” *Dean Witter Reynolds, Inc. v. Byrd*, 470 U.S. 213,  
3 218 (1985). It is “well settled that where the dispute at issue concerns contract formation,  
4 the dispute is generally for courts to decide.” *Granite Rock Co. v. Int’l Bhd. of Teamsters*,  
5 561 U.S. 287, 296 (2010).

### 6 **III. DISCUSSION**

7 Defendants assert in their Motion to Compel Arbitration that: (1) McGill agreed to  
8 arbitration; (2) the claims here are subject to the Arbitration Agreement and Greystar has  
9 the right to compel arbitration; (3) the Arbitration Agreement is enforceable; and (4) the  
10 Court should stay this action pending arbitration. ECF No. 34-1 at 6–7.

11 In response to Defendants’ Motion, Plaintiffs argue that: (1) “settled California and  
12 Ninth Circuit precedent make clear that the issues presented here cannot be contractually  
13 delegated to an arbitrator”; (2) “Greystar has failed to carry its burden to show that McGill  
14 assented to the Arbitration Agreement”; (3) “California Civil Code § 1953(a) expressly  
15 invalidates arbitration agreements in connection with residential leases”; (4) “even if  
16 McGill agreed to an arbitration agreement with his landlord—and he didn’t—Greystar has  
17 no standing to enforce that agreement”; (5) “the Arbitration Agreement that Greystar relies  
18 upon is both procedurally and substantively unconscionable”; and (6) there is no basis to  
19 stay this action. ECF No. 36 at 12.

20 The Court notes that the parties do not appear to dispute the second requirement for  
21 compelling arbitration under the FAA regarding whether the dispute falls within the scope  
22 of the agreement. Upon the Court’s review, it finds McGill’s claims against Defendants  
23 about their handling of his security deposit arises from and relates to the Lease, thus falling  
24 within the scope of the Arbitration Agreement. *See infra* Part III.C.1.

#### 25 **A. Assent to Arbitration**

26 Challenges to the existence of a contract must be determined by the court prior to  
27 ordering arbitration. *Three Valleys Mun. Water Dist. v. E.F. Hutton & Co.*, 925 F.2d 1136,  
28 1140–41 (9th Cir. 1991). “[W]hile doubts concerning the scope of an arbitration clause

1 should be resolved in favor of arbitration, the presumption does not apply to disputes  
2 concerning whether an agreement to arbitrate has been made.” *Goldman, Sachs & Co. v.*  
3 *City of Reno*, 747 F.3d 733, 743 (9th Cir. 2014) (citation omitted). If the existence of an  
4 arbitration agreement is at issue, the court must “apply state-law principles that govern the  
5 formation of contracts to determine whether a valid arbitration agreement exists.” *Lowden*  
6 *v. T-Mobile USA, Inc.*, 512 F.3d 1213, 1217 (9th Cir. 2008) (citing *First Options*  
7 *of Chi., Inc. v. Kaplan*, 514 U.S. 938, 944 (1995)).

8 “It is undisputed that under California law, mutual assent is a required element of  
9 contract formation.” *Knutson v. Sirius XM Radio Inc.*, 771 F.3d 559, 565 (9th Cir. 2014);  
10 *see also* Restatement (Second) of Contracts § 3 (“An agreement is a manifestation of  
11 mutual assent on the part of two or more persons.”). “‘Mutual assent may be manifested  
12 by written or spoken words, or by conduct,’ and acceptance of contract terms may be  
13 implied through action or inaction.” *Knutson*, 771 F.3d at 565. (citations omitted). “Thus,  
14 ‘an offeree, knowing that an offer has been made to him but not knowing all of its terms,  
15 may be held to have accepted, by his conduct, whatever terms the offer contains.’” *Id.*  
16 (quoting *Windsor Mills, Inc. v. Collins & Aikman Corp.*, 25 Cal. App. 3d 987, 992 (1972)).  
17 Under California law, “[t]he party seeking arbitration can meet its initial burden by  
18 attaching to the petition a copy of the arbitration agreement purporting to bear the  
19 respondent’s signature.” *Bannister v. Marinidence Opco, LLC*, 64 Cal. App. 5th 541, 543  
20 (2021) (citation omitted).

21 The party seeking to compel arbitration bears the burden of proving the existence of  
22 an agreement to arbitrate by a preponderance of the evidence. *Johnson v. Walmart Inc.*,  
23 57 F.4th 677, 681 (2023) (citing *Knutson*, 771 F.3d at 565). On the other hand, the party  
24 opposing arbitration is entitled to the benefit of all reasonable doubts and inferences. *Three*  
25 *Valleys Mun.*, 925 F.2d at 1141 (citation omitted). Accordingly, a court may find that an  
26 agreement to arbitrate exists “[o]nly when there is no genuine issue of fact concerning the  
27 formation of the agreement.” *Id.*

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1 Arbitration agreements may “be invalidated by generally applicable contract  
2 defenses, such as fraud, duress, or unconscionability, but not by defenses that apply only  
3 to arbitration or that derive their meaning from the fact that an agreement to arbitrate is at  
4 issue.” *AT&T Mobility LLC*, 563 U.S. at 339 (internal quotation marks and citation  
5 omitted). Motions to compel arbitration under the FAA are evaluated on the summary  
6 judgment standard provided by Federal Rule of Civil Procedure 56. *Hansen v. LMB*  
7 *Mortgage Servs.*, 1 F.4th 667, 670 (9th Cir. 2021) (collecting cases). As such, the Court  
8 construes reasonable inferences in the light most favorable to the non-moving party.  
9 *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 255 (1986) (citation omitted).

10 In this case, Defendants met their initial burden to show that a valid arbitration  
11 agreement exists by providing a copy of McGill’s signed Lease with McGill’s electronic  
12 signature. ECF No. 34-2 at 81. Donnie Provost (“Provost”), Senior Managing Director,  
13 Property Systems, for Greystar Management Services, LLC, a subsidiary of Defendant  
14 Greystar Real Estate Partners, LLC, attests that Defendants’ records show that on  
15 November 15, 2022, McGill signed a new lease contract and each of its pages and addenda  
16 electronically via the Click & Lease Program using DocuSign. Provost Decl. ¶¶ 6–7.

17 McGill does not dispute that the presented DocuSign signature on the Lease is his.  
18 *See* ECF No. 36 at 16. Instead, Plaintiffs argue that: (1) McGill did not sign nor agree to  
19 the Arbitration Agreement addendum; (2) McGill never agreed to arbitrate claims *against*  
20 *Greystar*; and (3) any such agreement would be void under California statute in any event.  
21 *Id.* at 11, 16.

22 As an initial matter, the Court overrules Plaintiffs’ evidentiary objections. Plaintiffs  
23 make evidentiary objections to Provost’s declaration and its exhibits for lack of foundation,  
24 hearsay, irrelevance, being vague and conclusory, and inadequate authentication.  
25 ECF Nos. 36-3, 41. In a motion to compel arbitration, a court does not “focus on the  
26 admissibility of the evidence’s form, so long as the contents are capable of presentation in  
27 an admissible form at trial.” *Lomeli v. Midland Funding, LLC*, No. 19-CV-01141-LHK,  
28 2019 WL 4695279, at \*7 (N.D. Cal. Sept. 26, 2019) (internal quotation marks and citation

1 omitted). The Court finds Provost can testify to the facts in his declaration, which are  
2 relevant and based on his personal knowledge and/or personal knowledge obtained from  
3 his review of Defendants’ documents and records kept in the course of the regularly  
4 conducted activity of their business. Fed. R. Evid. 803(6), 901(b)(1); Provost Decl. ¶ 2.

5 The Court finds that McGill electronically signed the Lease. Provost attests that  
6 residents of Defendants’ rental properties use an electronic program called “Click & Lease”  
7 to review and sign leases. Provost Decl. ¶ 4. Provost states that residents “can take as much  
8 time as they wish to read, reread, and consider leases (and any addenda, including  
9 arbitration agreements) prior to signing.” *Id.* He explains that when “the resident clicks to  
10 electronically sign the lease, DocuSign applies the electronic signature that person had  
11 created to the signature line of the lease and DocuSign notes that each page of the lease  
12 and its addenda have been signed.” *Id.* The Court’s review of the Lease shows McGill’s  
13 electronic signature dated November 15, 2022, as well as the following note on the bottom  
14 of each page of the lease agreement and addenda: “Document digitally signed using  
15 RENTCafe eSignature services. Document ID: 1172646012.” ECF No. 34-2 at 88, 9–87.  
16 McGill attests that the lease agreement was provided in an online platform and he “scrolled  
17 through the Lease Contract to the signature line.” ECF No. 36-2, Declaration of Philip  
18 McGill (“McGill Decl.”), ¶¶ 6–7. He stated that when he was prompted to “click to sign  
19 the Lease Contract,” he did so, but that he does not recall “seeing, reviewing, or being  
20 asked to sign or approve an arbitration agreement.” *Id.* ¶¶ 7–8. The Arbitration Agreement  
21 addenda is clearly titled as such in bold type and contains the following clause: “OPT-OUT  
22 REQUIREMENT. You may opt-out of this arbitration provision by providing written  
23 notice to the Owner within thirty days of signing this Agreement.” ECF No. 34-2 at 16.

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1 The Court finds that by electronically signing the Lease, McGill agreed to the entire  
2 Lease, including the addenda, each page of which was part of one electronic document.<sup>1</sup>  
3 His single signature was electronically referenced on each page of the agreement, thus  
4 satisfying any signature requirement for each addendum, if so required. McGill cannot  
5 avoid the terms of the entire agreement, including the addenda, because he did not read it  
6 despite a legitimate opportunity to do so. *Lee v. Ticketmaster L.L.C.*, 817 F. App'x 393,  
7 395 (9th Cir. 2020) (“Lee cannot avoid the terms of [the] contract on the ground that  
8 he . . . failed to read it before signing.” (alteration in original) (internal quotation marks  
9 and citation omitted)); *Desert Outdoor Advert. v. Superior Ct.*, 196 Cal. App. 4th 866, 872  
10 (2011) (“A cardinal rule of contract law is that a party’s failure to read a contract, or to  
11 carefully read a contract, before signing it is no defense to the contract’s enforcement.”).  
12 There is no evidence that McGill opted out of the Arbitration Agreement by proving written  
13 notice within thirty days of signing the Lease. Therefore, the Court finds McGill assented  
14 to the Arbitration Agreement.

15 **B. Applicability of the FAA to the Arbitration Agreement**

16 The Court finds the FAA applies to the Arbitration Agreement. The FAA “makes  
17 contracts to arbitrate ‘valid, irrevocable, and enforceable,’ so long as their subject involves  
18 ‘commerce.’” *Hall St. Assocs., L.L.C. v. Mattel, Inc.*, 552 U.S. 576, 582 (2008) (quoting  
19 9 U.S.C. § 2). “Real estate rental is an activity that affects interstate commerce as a matter  
20 of law.” *Cho v. Casnak LLC*, No. 222CV04642JLSAFM, 2022 WL 16894869, at \*3  
21 (C.D. Cal. Sept. 7, 2022) (citing *Russell v. United States*, 471 U.S. 858, 862 (1985))  
22 (finding that the rental of both commercial and residential real estate is an economic  
23 activity that affects interstate commerce and that the FAA governs rental leases). Because  
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26 <sup>1</sup> This differs from the arbitration clause in the Ninth Circuit case cited by Plaintiffs, which  
27 was not clearly visible and accessible only through clicking a hyperlink to a second  
28 unrelated set of “Terms and Conditions.” ECF No. 36 at 21; *Lee v. Intelius Inc.*, 737 F.3d  
1254, 1262 (9th Cir. 2013).



1 real estate rental involves interstate commerce, the FAA’s reach applies to real estate leases  
2 such as the Lease at issue here. *See Hall St. Assocs., L.L.C.*, 552 U.S. at 590; *Russell*,  
3 471 U.S. at 862; *Cho*, 2022 WL 16894869, at \*3. The Court is not persuaded by Plaintiffs’  
4 mistaken argument that only commercial real estate rentals are governed by the FAA, nor  
5 by their citations to cases that involve one-time real estate sales and not leases. *See ECF*  
6 *No. 36 at 23–25; Russell*, 471 U.S. at 862 (finding the rental of real estate unquestionably  
7 affects commerce, and the local rental of an apartment unit is a part of that broad  
8 commercial market in rental properties); *A-1 A-Lectrician, Inc. v. Commonwealth Reit*, 943  
9 F. Supp. 2d 1073, 1078 (D. Haw. 2013), *amended* (June 27, 2013) (distinguishing cases  
10 involving one-time real estate sales as inapplicable to whether the FAA governs real estate  
11 leases).

12 The Court also finds that FAA preemption applies, overriding California state  
13 arbitration laws, including California Civil Code section 1953. “In recognition of  
14 Congress’ principal purpose of ensuring that private arbitration agreements are enforced  
15 according to their terms, we have held that the FAA pre-empts state laws which require a  
16 judicial forum for the resolution of claims which the contracting parties agreed to resolve  
17 by arbitration.” *Volt Info. Scis., Inc. v. Bd. of Trustees of Leland Stanford Junior Univ.*,  
18 489 U.S. 468, 478 (1989) (internal quotation marks and citation omitted). Thus, to the  
19 extent that California Civil Code section 1953 prohibits arbitration, it is preempted by the  
20 FAA. *See id.*; *AT&T Mobility LLC*, 563 U.S. at 341 (“When state law prohibits outright the  
21 arbitration of a particular type of claim, the analysis is straightforward: The conflicting rule  
22 is displaced by the FAA.”).

### 23 C. Enforcement

#### 24 1. Whether Defendants are entitled to enforcement

25 The Court finds Defendants may enforce the Arbitration Agreement, even though  
26 they are nonsignatories to the Lease. The Arbitration Agreement includes that it applies to  
27 “all claims by or against You, other Residents, Owner, and Owner’s Agents.” *ECF*  
28 *No. 34-2 at 16*. Plaintiffs argue that Greystar is not a signatory to the Lease, nor the Owner’s

1 Agent because the lease agreement identifies Addy Hayes as the Owner’s Agent.  
 2 ECF No. 36 at 25; ECF No. 34-2 at 31. The Court notes that in the FAC, Plaintiffs  
 3 repeatedly refer to Greystar as either the owner of the rental properties at issue, the property  
 4 manager, or the agent of the Entity Defendants who own the rental properties. ECF No. 10  
 5 ¶¶ 30–36. The FAC includes that “GREYSTAR acts as an agent for each of the title owners,  
 6 including creating, promulgating, and administering the security deposit policies and  
 7 practices complained of herein. GREYSTAR, rather than the ENTITY DEFENDANTS, is  
 8 tasked with administering tenant security deposits at each of the complexes identified  
 9 herein.” *Id.* ¶ 36. That Addy Hayes is also the Owner’s Agent does not preclude Greystar  
 10 from also being the Owner’s Agent. The term “Owner’s Agents” is plural, indicating that  
 11 there may be more than one agent. The Court finds Defendants are Owner’s Agents for  
 12 purposes of the Arbitration Agreement.

13 Additionally, the Court finds Greystar has the right to compel arbitration under the  
 14 doctrine of equitable estoppel. According to California contract law:

15 Where a nonsignatory seeks to enforce an arbitration clause, the doctrine of  
 16 equitable estoppel applies in two circumstances:

17 (1) when a signatory must rely on the terms of the written agreement in  
 18 asserting its claims against the nonsignatory or the claims are intimately  
 19 founded in and intertwined with the underlying contract, and (2) when the  
 20 signatory alleges substantially interdependent and concerted misconduct by  
 21 the nonsignatory and another signatory and the allegations of interdependent  
 22 misconduct are founded in or intimately connected with the obligations of the  
 23 underlying agreement.

24 *Waymo LLC v. Uber Techs., Inc.*, 252 F. Supp. 3d 934, 937 (N.D. Cal.), *aff’d*, 870 F.3d  
 25 1342 (Fed. Cir. 2017) (quoting *Kramer v. Toyota Motor Corp.*, 705 F.3d 1122, 1128–29  
 26 (9th Cir. 2013)). In the FAC, Plaintiffs describe the relationship between Greystar, the  
 27 apartment complexes, and the Entity Defendants as follows: “The above-referenced  
 28 corporate structure amounts to a massive single integrated enterprise under California law  
 because the entities have interrelated operations, common management, common control,  
 and common ownership.” The lease agreement contains clauses titled “Security Deposit,”

1 “Security Deposit Deductions and Other Charges,” and “Deposit Return, Surrender, and  
2 Abandonment.” ECF No. 34-2 at 19, 30. The Court finds the second circumstance of  
3 equitable estoppel explained above applies here. McGill, the signatory, alleges that  
4 Defendants and the Entity Defendants, through their interrelated operations, have illegally  
5 handled his security deposit. The security deposit is an obligation of the Lease, which  
6 specifies how much is to be paid, what can be deducted from it, and how it will be refunded.  
7 Although Plaintiffs argue that McGill’s claims regarding the security deposit are purely  
8 statutory and do not rely on the Lease, the Court is not persuaded. Plaintiffs’ claims  
9 regarding the security deposits are related to and intertwined with the security deposit  
10 obligations in the Lease, and the FAC references McGill’s lease agreement and the terms  
11 regarding what may be withheld from the security deposit. ECF No. 10 ¶ 504; *see Goldman*  
12 *v. KPMG, LLP*, 173 Cal. App. 4th 209, 217–18 (2009) (finding no equitable estoppel  
13 where, *inter alia*, the claims were “unrelated to any of the obligations in the operating  
14 agreement”). Accordingly, whether as the Owner’s Agents or under the doctrine of  
15 equitable estoppel, the Court finds Defendants may assert the right to arbitrate.

## 16 **2. Whether the Arbitration Agreement is unconscionable**

17 California law provides both that “a court may refuse to enforce a provision of a  
18 contract if it determines that the provision was ‘unconscionable at the time it was made’”  
19 and that “the party opposing arbitration must demonstrate procedural and substantive  
20 unconscionability.” *Lim v. TForce Logistics, LLC*, 8 F.4th 992, 1000 (9th Cir. 2021)  
21 (quoting Cal. Civ. Code § 1670.5(a)). “The prevailing view is that [procedural and  
22 substantive unconscionability] must *both* be present in order for a court to exercise its  
23 discretion to refuse to enforce a contract or clause under the doctrine of unconscionability  
24 [] [b]ut they need not be present in the same degree.” *Sanchez v. Valencia Holding Co.,*  
25 *LLC*, 61 Cal. 4th 899, 910 (2015) (first alteration in original) (internal quotation marks and  
26 citation omitted). Procedural unconscionability focuses on oppression or surprise due to  
27 unequal bargaining power. *Armendariz v. Foundation Health Psychcare Servs., Inc.*,  
28 24 Cal. 4th 83, 114 (2000) (citation omitted). Substantive unconscionability is

1 characterized by overly harsh or unduly oppressive terms and “requires a substantial degree  
2 of unfairness *beyond ‘a simple old-fashioned bad bargain.’*” *Sanchez*, 61 Cal. 4th at 911  
3 (citation omitted). “Because unconscionability is a contract defense, the party asserting the  
4 defense bears the burden of proof.” *Id.* (citation omitted).

5 Plaintiffs argue that the Arbitration Agreement is procedurally unconscionable  
6 because it is an adhesion contract, there is unequal bargaining power of tenants to  
7 landlords, and McGill was never informed that he was being asked to agree to arbitration.  
8 ECF No. 36 at 27–28. Plaintiffs further argue that the Arbitration Agreement is  
9 substantively unconscionable because it carves out exclusions for claims that a landlord is  
10 likely to bring, it fails to require a neutral arbitrator, it fails to specify which arbitration  
11 rules govern, it is ambiguous about the costs of arbitration and who pays them, and it has  
12 no provision for discovery. *Id.* at 28–33.

13 The Court finds Plaintiffs have failed to show the Arbitration Agreement is  
14 unconscionable. Adhesion contracts are presented as “take it or leave it,” but they are not  
15 automatically unenforceable as unconscionable. *Serafin v. Balco Properties Ltd., LLC*,  
16 235 Cal. App. 4th 165, 179 (2015). Significantly, McGill had the opportunity to opt out of  
17 the Arbitration Agreement, which negates any argument that agreeing was compulsory. It  
18 also negates any argument about unequal bargaining power between tenant and landlord.  
19 If McGill did not want to agree to arbitration, he was free to opt out. That he did not review  
20 the Lease documents and addenda when provided ample time to do so was a choice McGill  
21 made. Furthermore, Defendants had no obligation to specifically point out the Arbitration  
22 Agreement addenda. *Lim*, 8 F.4th at 1001 (“The party who drafts an agreement is under no  
23 obligation to highlight the arbitration clause of its contract, nor [i]s it required to  
24 specifically call that clause to [a counter-party]’s attention.” (alteration in original)  
25 (internal quotation marks and citation omitted)). Nevertheless, the Arbitration Agreement  
26 was titled as such in bold capitalized type and was easily identifiable within the Lease.  
27 ECF No. 34-2 at 16. Plaintiffs have not demonstrated that procedural unconscionability  
28 applies here, which is sufficient to preclude the Court from refusing to enforce the

1 Arbitration Agreement pursuant to the doctrine of unconscionability. *See Lim*, 8 F.4th  
2 at 1000; *Sanchez*, 61 Cal. 4th at 910. The Court thus declines to consider the issue of  
3 substantive unconscionability.

4 Having found a valid Arbitration Agreement exists, that the dispute falls within the  
5 scope of the agreement, and that it is enforceable by Defendants as to McGill, the Court is  
6 required by the FAA to **GRANT** Defendants’ Motion to Compel Arbitration as to McGill.  
7 *See Dean Witter Reynolds, Inc.*, 470 U.S. at 218; *Geier*, 824 F.3d at 799. The Court next  
8 considers whether it is necessary to stay this action while McGill’s claims are arbitrated.

#### 9 **D. Stay**

10 “Although it may be advisable to stay litigation among nonarbitrating parties  
11 pending the outcome of the arbitration, that decision is one left to the district court as a  
12 matter of its discretion to control its docket.” *Hansber v. Ulta Beauty Cosms., LLC*,  
13 640 F. Supp. 3d 947, 960 (E.D. Cal. 2022) (citing *Moses H. Cone Mem’l Hosp. v. Mercury*  
14 *Constr. Corp.*, 460 U.S. 1, 21 n.23 (1983)). “A district court’s inherent, discretionary power  
15 to control its proceedings should promote economy of time and effort for itself, for counsel,  
16 and for litigants.” *Congdon v. Uber Techs., Inc.*, 226 F. Supp. 3d 983, 990 (N.D. Cal. 2016)  
17 (internal quotation marks and citation omitted).

18 The Court finds that staying this case pending arbitration for one named Plaintiff is  
19 not warranted. Plaintiffs argue that staying non-arbitrable class claims while McGill  
20 arbitrates his individual claims has no clear benefit and would only cause needless delay.  
21 ECF No. 36 at 35. The Court agrees. Defendants have not shown that the resolution of  
22 McGill’s arbitrable claims on an individual basis would bind the Court in some way with  
23 respect to the non-arbitrable class claims. *See Congdon*, 226 F. Supp. 3d at 990–91. Nor  
24 have they shown that proceeding with the non-arbitrable claims here would negatively  
25 impact any parallel arbitration. *See id.* The Court finds a stay in this case would result in  
26 needless delay with no discernible benefit and would not promote efficiency. *See id.*  
27 (denying a motion to stay a case pending arbitration where there was no justification or  
28 benefit for delaying judicial resolution of non-arbitrable claims). Accordingly, the Court

1 **DENIES** Defendants’ request to stay this action pending completion of McGill’s  
2 arbitration proceedings.

3 **IV. CONCLUSION**

4 As set forth above, the Court **GRANTS** Defendants’ Motion to Compel Arbitration  
5 as to Plaintiff Philip McGill but **DENIES** Defendants’ request to stay this action pending  
6 arbitration.

7 **IT IS SO ORDERED.**

8 Dated: July 19, 2024



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Honorable Linda Lopez  
United States District Judge

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